The purpose of presenting a technical paper to a group of fellow Test Pilots is to relate challenges faced, solutions developed and, most importantly, lessons learned in the prosecution of a test program. Documentation of these subjects provides a technical base for use by future test programs and helps to prevent past mistakes from being repeated.

It is important to note that there is no place in a technical presentation for "Marketing" activities. A technical paper is not to be used to "sell" a program. Presenters who take this tack should be down rated on their score.

The items listed below have been agreed to by the Board of Directors as the most important aspects of a technical paper. Please use this guide to compare the relative merits of the paper being presented.

**TECHNICAL AND PROFESSIONAL CONTENT**

1. Effectiveness in providing "Lessons Learned" and their potential future benefit to the Flight Test profession. (0-20 points)
2. Importance of the subject material to the Flight Test profession. (0-15 points)
3. Effectiveness in relating solutions to the technical challenges experienced during the program. (0-15 points)

**EFFECTIVENESS OF PRESENTATION**

1. Speaking Skills (1-10 points)
2. Quality and utilization of graphic/visual aids (1-10)
3. Did the speaker(s) comply with the time schedule? If "yes" enter a 5; if "no" enter a -0-.

**JUDGES QUALITATIVE RATING**

<table>
<thead>
<tr>
<th>0</th>
<th>5</th>
<th>10</th>
<th>15</th>
<th>20</th>
<th>25(points)</th>
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</thead>
<tbody>
<tr>
<td>Poor</td>
<td>Good</td>
<td>Excellent</td>
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TOTAL RATING (Add subtotals and enter total)
Note: If any subtotals are -0-, enter "disqualified"